Offering <u>Memorandum</u>

Exclusive Listing 545 Hampshire Avenue, Redwood City, CA 94063

4-Units | Offered at: \$1,685,000



Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394 Nate Gustavson Senior Vice President 415.786.9410 nate.gustavson@compass.com CA: 01898316 COMPASS COMMERCIAL

988 Howard Avenue (Suite 300) Burlingame, CA 94010

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The information contained in the offering is confidential, furnished solely for the purpose of review by a prospective purchaser of the subject property. The material is based in part upon information supplied and in part upon information obtained by Compass Commercial from sources it deems reasonably reliable. No warranty or representation, expressed or implied, is made by the owner, Compass Commercial, or any of their respective affiliates, as to the accuracy or completeness of the information contained herein or any other written or oral communication transmitted to a prospective purchaser in the course of its evaluation of the Property. No legal liability is assumed or to be applied in connection with the information or such other communications. Without limiting the generality of the foregoing, the information shall not be deemed a representation of the state of affairs of the subject property or constitute an indication that there has been no change in the business or affairs of the subject property since the date of preparation of the information. Prospective purchasers should make their own projections and conclusions without reliance upon the materials contained herein and conduct their own independent due diligence, including engineering and environmental inspections, to determine the condition of the Property and the existence of any potentially hazardous material located at the site.

The Offering Memorandum was prepared by Compass Commercial. It contains select information pertaining to the subject property and does not purport to be all inclusive or to contain all of the information which a prospective purchaser may desire. All financial projections are provided for general reference purposes only and are based on assumptions relating to the general economy, competition and other factors beyond control and, therefore, are subject to material change or variation. An opportunity to inspect the subject property will be made available to qualified prospective purchasers. In the Offering certain documents and other materials are described in summary form. The summaries do not purport to be complete nor, necessarily, accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to independently review all documents.

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The owner and Compass Commercial expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offer to purchase the subject property and/or to terminate discussions with any party at any time with or without notice. The owner shall have no legal commitment or obligation to any interested party reviewing the Offering or making an offer to purchase the subject property unless a written agreement for the purchase of the subject property has been fully executed and delivered by the owner and such party and any conditions to the owner's obligations there under have been satisfied or waived and then only to the extent expressly provided for therein. Compass Commercial is not authorized to make any representations or agreements on behalf of the owner.

> All property showings are by appointment only. Please consult listing agent for more details.

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EXECUTIVE SUMMARY

Address	545 Hampshire Avenue
	Redwood City, California
County	San Mateo County
APN	054-246-370
Zoning	Multi-Family
Price	\$1,685,000
Units	4
Price/Unit	\$421,250
Price/Sqft	\$527
Gross Building Square Feet	3,200
Lot Size	5,000
Year Built	1962
Current Cap Rate	4.06%
Current GIM	15.47
Projected Cap Rate	4.37%
Projected GIM	14.74

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PRO FORMA OPERATING SUMMARY

PRO FORMA INCOME	CURRENT	PROJECTED
Scheduled Gross Rent [1]	\$107,400	\$112,800
Laundry Income	\$1,500	\$1,500
Gross Scheduled Income	\$108,900	\$114,300
Less Vacancy (3.00%) [2]	(\$3,267)	(\$3,429)
EFFECTIVE GROSS INCOME	\$105,633	\$110,871

PRO FORMA EXPENSES

New Property Taxes [3] Special Assessments [4] Sewer [5] Insurance Water, Trash and PG&E Repairs & Maintenance [6]	\$18,329 \$1,877 \$3,940 \$1,852 \$7,654 \$3,500	
TOTAL EXPENSES	\$37,152 \$68,481	\$73,719



NOTES

Scheduled Gross Rent - Based on Owner's rent roll
Vacancy estimated at 3.00% of Gross Scheduled Income
Price (x) Composite Tax Rate (1.0878%)
Special Assessments derived from 2021-2022 Tax Bill
Sewer derived from 2021-2022 Tax Bill
Estimated at \$875/unit/year

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RENT ROLL

UNIT TYPE		SQFT [1]	CURRENT RENT	MARKET RENT
1	2-Bedroom/1-Bath	+/-730	\$2,450	\$2,500
2	1-Bedroom/1-Bath [2]	+/-540	\$2,250	\$2,300
5	1-Bedroom/1-Bath [2]	+/-540	\$2,250	\$2,300
1	1-Bedroom/1-Bath	+/-540	\$2,000	\$2,300
MONTHLY RENT TOTALS		\$8,950	\$9,400	
	Laundry Income		\$125	\$125
M	ONTHLY GROSS TOTAL		\$9,075	\$9,525
A١	INUAL TOTALS		\$108,900	\$114,300
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NOTES

- [1] All square footage provided are per assessor records.
- [2] Housing Program; Section 8

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COMPARABLE SALE

Property Address	City	Sale Price	Close of Escrow	UNITS	UNIT MIX	SQFT	GRM	CAP	\$/SF	\$/Unit	\$/Roon
565 Hamphire Avenue	Redwood City	\$1,770,000	10/15/2021	4	(1) 2/1, (3) 1/1	2.3 <mark>5</mark> 0	16.56	4.07%	\$753	\$442,500	\$136,154
									316		
545 Hamphire Avenue	Redwood City	\$1,685,000		4	(1) 2/1, (3) 1/1	3,200	15.47	4.06%	\$527	\$421,250	\$129,61

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INTERIOR PHOTOS





2-Bedroom/1-Bathroom | Unit 1



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INTERIOR PHOTOS





1-Bedroom/1-Bathroom | Unit 2

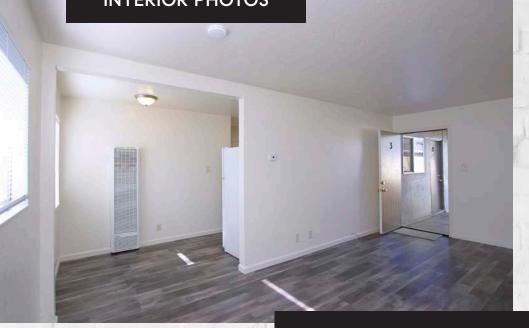




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INTERIOR PHOTOS



1-Bedroom/1-Bathroom | Unit 3







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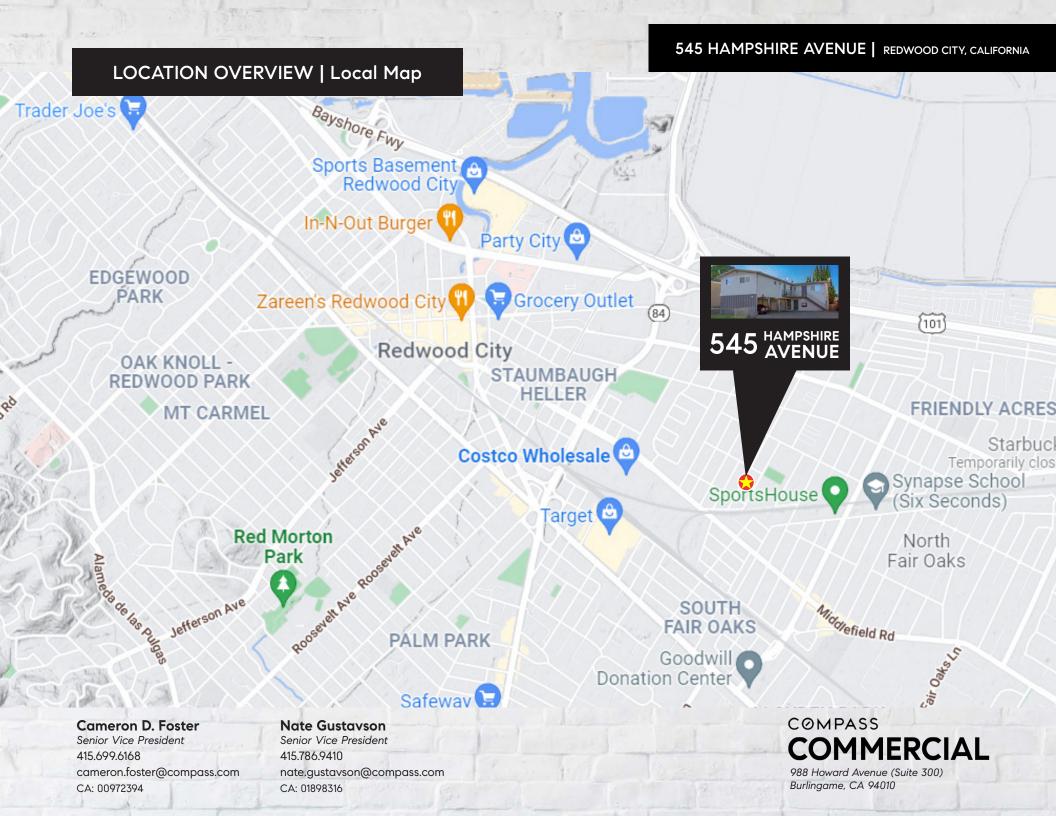
1-Bedroom/1-Bathroom | Unit 4

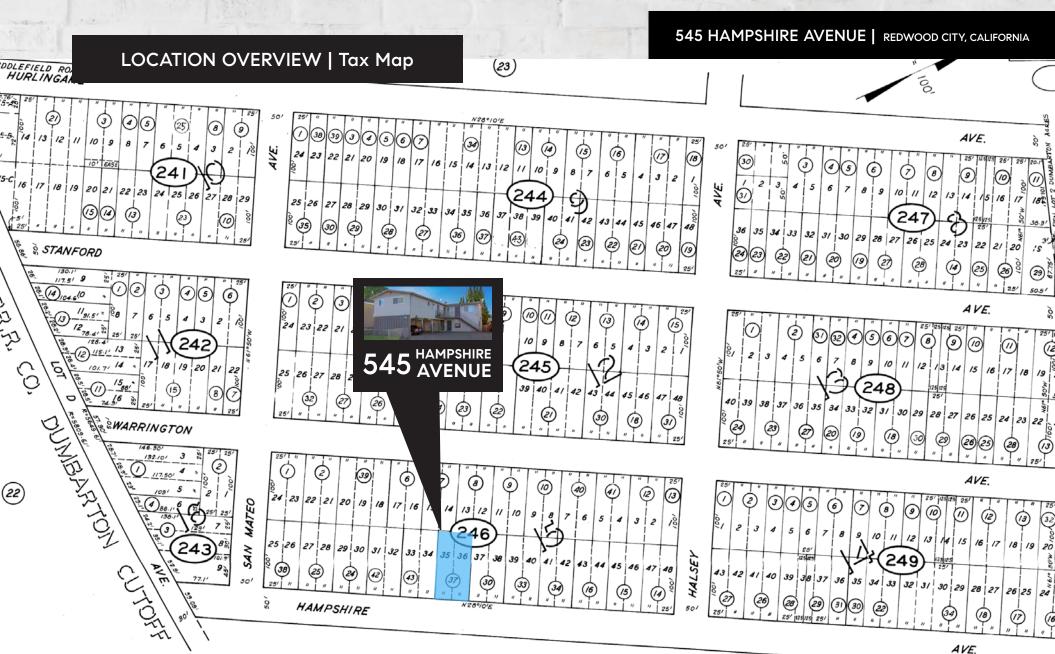




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REDWOOD CITY

REDWOOD CITY

The City of Redwood City is a San Francisco Bay Area community located in the heart of Silicon Valley, the technology-rich region extending from the San Francisco Peninsula to the foothills of the Santa Cruz Mountains. Being so centrally located, Redwood City is approximately 27 miles south of San Francisco, and 24 miles northwest of San Jose.

Redwood City is the third largest city in the County of San Mateo, with 85,992 residents. The city enjoys an average of 255 sunny days a year, which it boasts via the city slogan: "Climate Best by Government Test". Incorporated in 1867, Redwood City is home to the San Mateo County History Museum (located in the county's old courthouse) and the only active deep-water port within the south bay of San Francisco. Ampex, Avangate, BigBand Networks, BroadVision, Crystal Dynamics, DPR Construction, Electronic Arts, GoFundMe, Informatica, iPass Inc., Jivox, Openwave, Oracle, Shutterfly, Support.com, Evernote, Equinix, i2c Inc, YuMe, and iCracked are based in Redwood City.

The city's vibrant downtown, quickly becoming known as the entertainment hub of the San Francisco Peninsula, offers residents, visitors, and businesses a unique retail, entertainment, and restaurant experience. U.S. Route 101 passes through Redwood City as it goes along the Peninsula. Other major thoroughfares include El Camino Real (Route 82); Woodside Rd (Route 84), and I-280, which passes west of the city. Redwood City has a stop on Caltrain, and local bus service is provided by SamTrans.

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